Board of County Commissioners  
Agenda Request

Date of Meeting: April 7, 2020  
Date Submitted: February 19, 2020  
To: Honorable Chairman and Members of the Board  
From: Wesley Hall, Interim County Administrator  
Subject: Ratification of Payment to SynergryPACT for FEMA Public Assistance Consultation Services to Manage Hurricane Michael Documentation to Ensure Proper Reimbursement

Statement of Issue:

This agenda item seeks Board approval to ratify payment to SynergryPACT for FEMA FEMA Public Assistance Consultation Services for managing Hurricane Michael documentation to ensure proper reimbursement with FEMA, also Staff is requesting approval of a Professional Services Contract and ratification of the contract and for the ratification of payments to SynergryPACT starting in mid-February until completion.

Background:

In March of 2019, a representative of Pat Thomas Insurance stated in a meeting with Management that the Florida Municipal Insurance Trust (FMIT), through the Florida League of Cities, has a program they have partnered with for disaster recovery. SynergryPACT could have worked with the County and completely managed the assessments of buildings, bridges, roads, and all other items affected by the hurricane.

The current Administrator at the time, declined this benefit.

Analysis:

In recent conversations with the Florida League of Cities, they offered to assist the County with FEMA claims thru SynergryPACT. SynergryPACT would come in to the County, assess the situation and working with our insurance representative, determine which buildings they can work on. They would review all documentation and prepare items to be submitted to FEMA for reimbursement.

FEMA has extended a number of deadlines over the year; however, the County is getting close to some final deadlines and is in need of someone dedicated 100% to FEMA items so that the County will get funding to restore or replace property to normal.
Due to the fact that the first Board meeting in March was cancelled, this item had to be placed on the March 17th meeting. Due to the tight time frame, Management has approved SynergyPACT to start work in mid-February and the Interim County Administrator has proposed this item to be an emergency purchase per section 2.3.5 of the procurement policy.

At the March 17, 2020 meeting the Board requested additional information on this item, the additional information is attached.

**Fiscal Impact:**

The cost of these services will be paid to SynergyPACT by the County is estimated to be approx. $75,000 dollars, but the County will be able to file with FEMA and FEMA will reimburse the County 100% of these costs. To date, SynergyPACT has identified nearly $500,000 of eligible funds that FEMA failed to recognize in the past.

**Options:**

1. Approve the ratification for the retroactive emergency professional services contract and payments to SynergyPACT and authorize the Chairman to sign all related documents.
2. Do not approve.
3. Board direction.

**Interim County Administrator’s Recommendation:**

Option 1.

**Attachment(s):**

1. FMIT SynergyPACT Proposal
2. Contract
3. FEMA Public Assistance Success and Project Highlights
Team,

It was good talking with everybody today and I was encouraged by our productive meeting. I believe we have a strong County/FEMA/Synergy team in place that will position the County to successfully maximize FEMA and Insurance funding in an expeditious manner. In follow-up to our meeting, I’ve outlined major discussion points, next steps and questions below:

**Emergency Protective Measures (Project 71223)**

**Summary**
- Project 71223 was prepared for Emergency Protective Measures from 10/10/19 to 11/24/19.
- Remaining documents required to complete the project include a final Force Account Labor Summary and Materials Invoices.

**Next Steps**
- Send the required documents to Synergy for review and upload (Gadsden).
- Review and upload remaining documents (Synergy)
- Review project for completeness and accuracy (Synergy)
- Send the project to FEMA for review (Synergy)
- Finalize Project Development (Brenda/FEMA)

**Questions**
- This project was written for Emergency Protective Measures from 10/10/19 to 11/24/19, which are reimbursable at 100% federal cost share. Did the County incur any expenses for Emergency Protective Measures occurring after 11/24? If so, we need to formulate an additional Category B project to account for those costs.

**Livestock Building (Project 92029)**

**Summary**
- Project 92029 was prepared for permanent repairs to the Livestock Building.
- The project contained inaccurate scopes of work, cost estimates and reductions for anticipated insurance proceeds as follows:
  
<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Estimate</td>
<td>$96,983.88</td>
</tr>
<tr>
<td>Anticipated Insurance Proceeds</td>
<td>($78,983.88)</td>
</tr>
<tr>
<td>Total Eligible Cost</td>
<td>$19,524.00</td>
</tr>
</tbody>
</table>

- The scope of work and cost estimates included in the project were erroneous. The County obtained the following estimates to repair eligible damage from insurance and a contractor:
  - Contractor: $546,903.78
  - Insurance: $637,901.39
- The County incurred a coinsurance penalty for the facility because it was under-insured. Actual insurance proceeds after application of the coinsurance penalty were $171,370.41.
• The project should have been prepared with the scopes of work and cost estimate detailed by insurance. If the project was prepared correctly, the eligible cost would have been $466,430.98 summarized as follows:
  Cost Estimate: $637,801.39
  Actual Insurance Proceeds: $(171,370.41)
  Total Eligible Cost: $466,430.98
• Inaccuracies in the project resulted in the County receiving $446,906.98 less than should’ve been eligible.
• As the project is a small project, cost discrepancies will not be adjusted at closeout unless a small project netting is performed.
• In order to address the discrepancies, a project version should be prepared.

Next Steps
• Send a formal letter to the State and FEMA requesting that a version be prepared for the project (Synergy).

Buildings (Project 92025)
Summary
• Project 92025 was written to capture damages to (17) buildings.
• No detailed damage descriptions or cost estimates have been prepared for any of the buildings.

Next Steps
• Prepare a summary of each building included in the project (Synergy)
• Determine insurance coverage and payments for each building (Synergy)
• Provide summary of each building and cost estimates if known to the County (Synergy)
• Jason will prepare a summary and send to Allan for review.
• Review summary and provide actual costs/estimates for each building (Gadsden)
• Request FMIT reassessment and payment adjustments when insurance payments did not account for all damages/estimates (Synergy)
• Compile actual cost estimates and anticipated/actual insurance proceeds for each building (Synergy)
• Provide actual cost estimates and anticipated insurance proceeds to Brenda/FEMA for project formulation (Synergy)
• Formulate projects (Brenda/FEMA)

Roads and Bridges (Project 92019)
Summary
• Project 92025 was written to capture damages to various roads and bridges in the County at a rough estimated cost of $12M.
• No detailed damage descriptions and cost estimates have been prepared.

Next Steps
• Review all initial damages identified to determine scope and eligibility (Synergy)
• Determine if all roads and bridges included are eligible/verify non-federal aid roads (Synergy)
• Touch base with Dewberry to gather information on cost estimates prepared to date (Synergy)
• Provide summary of eligible damages to FEMA for costing, provide engineer’s cost estimates when applicable (Synergy)
• Formulate projects and prepare cost estimates when required (Brenda/FEMA)

Miscellaneous
• Various small projects have been obligated but not paid by the State. Synergy will correspond with the State to determine payment status and anticipated timeline for payments.

I believe that covers the majority of topics that were discussed today. Please feel free to weigh in and add anything that I may have missed.
February 10, 2020

Gadsden County Board of County Commissioners
9 E Jefferson Street
Quincy, Florida 32353
Attn: Jeff Price, Budget Director

Re: FEMA Public Assistance Consultation Services Proposal (Work Authorization)

I am pleased to submit to you a proposal for FEMA Public Assistance Consultation Services based on the informal conversation we had as necessary to better understand the County’s needs and expectations. This correspondence outlines a high-level overview of the proposed scope-of-work services, including objectives, discounted FMIT Member rates, and general terms & conditions. Additional information on the overall FMIT-PACT Program, managed by SynergyPACT, can be found by going to the website at www.synergyfmit.com. I have included a quick link to the FMIT Managed Programs Tab at FMIT-PACT Information.

FMIT-PACT’s involvement at this date/time includes the following task items and workflow identified below that would generally fall outside of eligible &/or anticipated insurance reimbursement (SynergyPACT Time & Expense Agreement with FMIT). In those cases, whereby FMIT-PACT task items can be related to damaged Insured Location(s), eligible ALAE (Allocated Loss Adjustment Expense) costs may be the responsibility of FMIT and not the County. SynergyPACT will work cooperatively with all Involved Parties to provide a transparent process necessary to satisfactorily accomplish the Objectives of the Proposal.

I. OBJECTIVES:

The scope of this project will encompass FEMA Public Assistance grant management services for Gadsden County’s Hurricane Michael claims. The priorities of these services will be to:

- Identify and Account for all applicable Disaster Related Costs.
- Maximize FEMA Grant Opportunities & Eligible Insurance Proceeds.
- Validate and Secure FEMA & Insurance Funding for all Eligible Costs.
- Expedite Obligation of Funding.

II. SCOPE OF SERVICES:

1. PHASE ONE: Status Review - The purpose of Phase 1 will be to identify all disaster related expenditures, perform an initial review of FEMA projects prepared to date, and provide guidance on next steps.
Phase One will result in a detailed summary of findings, guidance on next steps and an anticipated timeline for completion of remaining tasks necessary to secure eligible FEMA funding and Final Insurance Proceeds.

- Review total eligible disaster related expenditures.
- Review FMIT Claim’s submitted to date and other applicable coverage forms, anticipated insurance proceeds and overall ACV payments received to date.
- Review and substantiate FEMA Projects prepared to date.
- Determine status and next steps for each eligible FMIT Insurance Claim & FEMA Project prepared to date.
- Discuss eligible costs that have not been included in either FMIT Insurance Claims &/or FEMA projects to date.
- Determine number of additional Insurance Claims and FEMA Projects required to account for the County’s eligible costs &/or reimbursements.
- Estimate realistic funding opportunities specific to anticipated FMIT Insurance Proceeds & FEMA Grant Funding.
- Discuss opportunities to expedite obligation and payments of both FMIT Insurance Claims and FEMA Projects prepared &/or known to date.

2. **PHASE TWO: Project Development** - will involve implementation of Next Action Items necessary to secure realistic FEMA PA Funds and FMIT Insurance Proceeds for all eligible costs. Phase Two will include the following tasks:

- Identify and submit all applicable Insurance Claims specific to scheduled damaged property for final FMIT claim adjudication, reporting of benefits and payment of eligible insurance proceeds.
- Reconcile paid &/or anticipated FMIT Insurance Proceeds against all applicable FEMA Projects for additional grant funding opportunities.
- True-Up any missed funding opportunities and submittals between eligible FMIT Insurance Proceeds and FEMA Projects to protect against duplication of benefits (potential audits and deobligations).
- Complete previously prepared FEMA Projects and move funds to obligation.
- Prepare new FEMA projects to account for all eligible disaster related costs.
- Interface with FEMA and State Representatives to expedite timely obligation and funding.

Through the FMIT-PACT Program, managed by SynergyPACT, all services/task items described above will be provided to Gadsden County Board of County Commissioners in accordance with the attached Rate Schedule & Terms and Conditions.

SynergyPACT appreciates the consideration to provide the aforementioned services in a professional and transparent approach to better support the County’s efforts to realize all timely funding opportunities eligible by FMIT Insurance and FEMA Funding. Please
TERMS AND CONDITIONS

Term
The initial Term of this contract will be 90 days from acceptance. This contract can be terminated at any time by Gadsden County Board of County Commissioners (GCBOCC). Insofar as contract is terminated at any time, all current balances for work performed to date will remain due.

Base Offer
SynergyPACT proposes to provide consulting services at the rates as described herein. The authorization or performed of any work by SynergyPACT hereunder shall constitute GCBOCC acceptance of these terms and conditions.

Charges for Services
SynergyPACT proposes to be reimbursed for services provided to GCBOCC based on the Rates shown on the Rate Schedule.

Payments
SynergyPACT shall deliver to the GCBOCC progress payment billing invoices on a monthly basis. Insofar as practicable, each shall be in the amount of the total charges for services as of the invoice date. The progress payment billing invoices shall be in standard form showing complete detail. GCBOCC is required to pay invoices within 30 days of the date of the invoice.

RATE SCHEDULE (Time & Expense)

Personnel Time:
  o Senior Consultant: $130/HR
  o FEMA Specialist: $120/HR

Reimbursable Expense:
Mileage: $0.58/Mile
Thanks and I look forward to working with the team moving forward.

Regards,

Jason Stoltzfus | Managing Director | SynergyPACT
Cell: 941.666.3403
http://www.synergynds.com/managed-programs/flc-pact/

SynergyPACT
Public Assistance & Closeout Team
Good Morning Jeff,

It was good meeting with you last week and I hope you had a good weekend. I am pleased to submit the attached proposal for FEMA Public Assistance Consultation Services based on the conversation we had as necessary to better understand the County’s needs and expectations. The proposal includes discounted FMIT member rates based on our current FLC-PACT agreement with FMIT.

SynergyPACT appreciates the consideration to provide the aforementioned services in a professional and transparent approach to better support the County’s efforts to realize all timely funding opportunities eligible by FMIT Insurance and FEMA Funding. Please feel free to contact us with any additional questions &/or concerns centered around the proposal, so that we can further address as necessary to meet your expectations.

I’ve attached the Panama City FEMA consulting contract to provide comparable rates for similar tasks.

Regards,

Jason Stoltzfus
Recovery Manager | FMIT TurnKey Recovery Program | FMIT Recovery Program Managers
Managing Director | SynergyPACT | Public Assistance and Closeout Team
(Cell) 941.666.3403
March 9, 2020

FEMA Public Assistance Funding: Status Update

Payments
All obligated projects were reviewed to determine payment status. (2) payments were being held up at the State. The State was contacted to determine the review status, after which outstanding payments were issued as follows:

- Project 759 (Shelter Costs): $33,552.02
- Project 776 (Livestock Bldg): $16,847.25
Total Payments Issued: $50,399.27

Version Request – Ag Building
Project 92029 was written for permanent repairs to the Livestock Building. This project, as written, contains a substantially inaccurate Scope of Work, Cost Estimates, and Insurance Reduction. Correcting the Scope of Work and Cost estimates will result in a net adjustment to the project in the amount of $449,908.98 as follows:

Obligated Net Cost: $19,254.00
Correct Net Cost: $466,430.98

As this project was signed off and obligated, a Version Request must be submitted through the State to address inaccuracies. The Version Request was submitted on 3/10. The State review is anticipated to take approximately 2 weeks, after which the State will forward the Version Request to FEMA.

*This will be a Large project. As such, eligible FEMA proceeds will be adjusted to reflect actual costs after the project is complete.

Emergency Protective Measures Cost Reconciliation
Project 92034 was written for Emergency Protective measures. This project was submitted to FEMA for review and denied 5 times. Synergy is currently performing a project reconciliation to correct all errors, provide required documentation and finalize project as necessary for FEMA approval. The reconciliation is substantial and approximately 75% complete.

The final value of this project is anticipated at approximately $900,000. Final reconciliation is anticipated to be complete the week of 3/9, after which the project will be re-submitted to FEMA for review.

Permanent Work Projects
Project 92025 was written for repairs to 17 County facilities. The project was prepared incorrectly. The majority of facilities should not have been grouped into a single project. Synergy is currently working with County staff to determine approximate repair costs for each facility as necessary to submit a request to FEMA to create individual projects.

During the review, it was determined that multiple insurance payments appear to be low and based on inaccurate Adjuster Estimates. After estimated cost information is received from the County, Synergy will request revised Adjuster Estimates from insurance as necessary to increase insurance payments and determine appropriate FEMA funding requests for each facility.

Reconciliation of this project is estimated at 3-4 weeks. Total anticipated funding to be determined. $200,000+ in eligible costs identified to date.

Time Extension Requests
Time Extension Requests must be submitted for all repair projects that are not complete. Synergy to submit all requests the week of 3/9.
<table>
<thead>
<tr>
<th>Title</th>
<th>Process Step</th>
<th>Approx. Value</th>
<th>Next Step</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency Protective Measures - October 10 - November 24th</td>
<td>Project Development</td>
<td>$900,000.00</td>
<td>Project Reconciliation</td>
<td>Project reconciliation underway. Anticipated completion the week of 3/9.</td>
</tr>
<tr>
<td>Gadsden County Bridges &amp; Roads</td>
<td>Pending DDD Completion</td>
<td>TBD</td>
<td>Project Reconciliation</td>
<td>Project reconciliation to take place after Emergency Protective Measures is complete.</td>
</tr>
<tr>
<td>Gadsden County Buildings</td>
<td>Pending DDD Completion</td>
<td>TBD</td>
<td>Cost Estimates (County)</td>
<td>All assets have been summarized and insurance payments documented. Summary provided to the County as necessary to determine approximate repair costs for all buildings. Insurance reassessments to be requested after cost estimates are known. FEMA request to create individual projects to follow after estimates are known.</td>
</tr>
<tr>
<td>Gadsden County EMS Building</td>
<td>Obligated</td>
<td>TBD</td>
<td>Cost Audit</td>
<td>Cost audit in progress. Anticipated completion the week of 3/9.</td>
</tr>
<tr>
<td>Gadsden County LiveStock Building</td>
<td>Obligated</td>
<td>$466,430.98</td>
<td>Project Version Review (State)</td>
<td>Project Version Request submitted. Pending State review, anticipated review timeframe: 2 weeks.</td>
</tr>
<tr>
<td>Management Costs</td>
<td>Pending Formulation Completion</td>
<td>5% of Obligated FEMA Value</td>
<td>Formulate Project (Synergy)</td>
<td>Project to be formulated after costs are known.</td>
</tr>
</tbody>
</table>
FEMA Public Assistance Success and Project Highlights

The SynergyPACT Team has been successful in garnering an excess of $200M in total Public Assistance Funding for 55 municipal entities associated with over 20 Presidentially Declared Disasters.

Gadsden County requested information regarding our Team’s “success rate” in obtaining FEMA Public Assistance Funding. All FEMA Public Assistance Funding is granted (obligated) within strict accordance with Federal guidelines outlined in the Stafford Act. Success in pursuing FEMA funding is dependent upon a strong understanding of FEMA policy outlining the types of costs eligible for reimbursement and expertise required to provide documentation in a format required by FEMA. This expertise is important not only in garnering initial funding but also ensuring that FEMA grants are prepared in a manner as to avoid de-obligations (return of funding) during the final audit process. As such, FEMA Public Assistance Consultants should be qualified to the point that 100% success is achieved when requesting reimbursement for eligible costs.

To date, SynergyPACT Team has been successful in garnering funding for 100% of eligible costs pursued through the FEMA Public Assistance Program. Our team has also worked in State roles to manage the Public Assistance Audit process for the State of Florida and has been retained by numerous municipal entities to successfully fight against de-obligations imposed by FEMA. Please refer to sample projects below for a summary of the experience of our team and past performance.

City of Panama City

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>FEMA Public Assistance Consulting Services to pursue reimbursement for Hurricane Michael expenses.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Michael</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>$3,000,000+</td>
</tr>
<tr>
<td>Success Rate</td>
<td>Obtained 100% of funding pursued.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Terry Ellis</td>
</tr>
<tr>
<td>Reference</td>
<td>JP Jones, Logistics Manager, City of Panama City, 850-890-6740</td>
</tr>
</tbody>
</table>
Florida Municipal Insurance Trust

Type of Services Provided
FEMA Public Assistance Services to secure funding for insured assets for members of the Florida Municipal Insurance Trust. Assisted various municipalities in obtaining reimbursement of repairs costs and deductibles, including: City of Panama City, Calhoun County, City of Parker, City of Quincy, and more.

Disaster(s)
Hurricane Michael, Hurricane Irma

Funding Obtained
$12,000,000+

Success Rate
Obtained 100% of funding pursued to date. Grant formulation in process for numerous municipalities.

Personal Experience
Jason Stoltzfus

Reference
Chelsea Ranew, Emergency Management Director, Calhoun County, 850-674-8075

Texas Municipal League

Type of Services Provided
FEMA Public Assistance Services to secure funding for insured assets for members of the Texas Municipal League. Assisted various municipalities in obtaining reimbursement of repairs costs and deductibles, including: City of Port Arthur, Orange County Water Management District, League City, City of Conroe, City of South Houston and more.

Disaster(s)
Hurricane Harvey

Funding Obtained
$5,000,000+

Success Rate
Obtained 100% of funding pursued to date. Grant formulation in process for numerous municipalities.

Personal Experience
Jason Stoltzfus

Reference
Chris Serres, Finance Director, 281-703-9220
### City of New Bern North Carolina

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>FEMA Public Assistance Consulting Services to pursue reimbursement for Hurricane Florence expenses.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Florence</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>$40,000,000+</td>
</tr>
<tr>
<td>Success Rate</td>
<td>Obtained 100% of funding pursued.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Terry Ellis</td>
</tr>
<tr>
<td>Reference</td>
<td>Lori Mullican, Finance Director, 252-639-2715</td>
</tr>
</tbody>
</table>

### Federal Emergency Management Agency (FEMA)

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>Public Assistance Consultant. Served as a FEMA Project Officer to prepare grants for numerous municipal entities throughout Louisiana (FEMA Consultant through Dewberry NISTAC Contract).</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Katrina, Hurricane Rita</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>$80M+</td>
</tr>
<tr>
<td>Success Rate</td>
<td>100% of grants prepared were approved and obligated.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Jason Stoltzfus</td>
</tr>
<tr>
<td>Reference</td>
<td>Sandy Smith, Deployment Manager, Dewberry, 717-240-0344</td>
</tr>
</tbody>
</table>
### Charlotte County Board of County Commissioners

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>FEMA Public Assistance Program Management of all disaster related funds for various disasters.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Charley, Hurricane Frances, Hurricane Ivan, Tropical Storm Fay</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>$70,000,000+ (managed $50M in previously obtained funding, garnered $20M in total new funding).</td>
</tr>
<tr>
<td>Success Rate</td>
<td>Obtained 100% of funding pursued.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Jason Stoltzfus</td>
</tr>
<tr>
<td>Reference</td>
<td>David Johnston, Senior Budget Officer, 941-457-8009</td>
</tr>
</tbody>
</table>

### Florida Municipal Insurance Trust

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>Lead the final appeal support on behalf of FMIT Members and in cooperation with FDEM with respect to Federal De-obligations in the total aggregated amount of $177,200,000. (SynergyPACT was not involved in original grant formulation).</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Charley, Hurricane Frances, Hurricane Ivan, Hurricane Jeanne</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>Avoided aggregate de-obligations in the amount of $177,200,000.</td>
</tr>
<tr>
<td>Success Rate</td>
<td>Avoided de-obligation of all funds.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Mike Matheny</td>
</tr>
<tr>
<td>Reference</td>
<td>Chris Krepcho, Director of Insurance Services, Florida League of Cities, Inc., 407.367.4004</td>
</tr>
</tbody>
</table>
State of Florida Division of Emergency Management (FDEM)

<table>
<thead>
<tr>
<th>Type of Services Provided</th>
<th>FEMA Public Assistance Consulting Services to manage the FEMA closeout/audit process.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Disaster(s)</td>
<td>Hurricane Charley, Hurricane Frances, Hurricane Ivan, Hurricane Jeanne</td>
</tr>
<tr>
<td>Funding Obtained</td>
<td>Audited an excess of $60M in FEMA Public Assistance funding for various federally declared disasters.</td>
</tr>
<tr>
<td>Success Rate</td>
<td>Assisted 10+ municipal entities in navigating the FEMA closeout process and avoiding de-obligations.</td>
</tr>
<tr>
<td>Personal Experience</td>
<td>Jason Stoltzfus</td>
</tr>
<tr>
<td>Reference</td>
<td>Robin White, FDEM Recovery Manager, 954-892-8967</td>
</tr>
</tbody>
</table>

Personnel and Qualifications

The SynergyPACT Leadership Team and Key Personnel assigned to Gadsden County are exceptionally qualified to provide FEMA Public Assistance and Insurance expertise. Our Team has been successful in obtaining an excess of $200M in FEMA Public Assistance funding for municipal entities across the nation. In addition, our Executive Leadership Team has directly managed over $100M in recovery projects for municipalities in Florida and Texas.

Jason Stoltzfus, Managing Director, SynergyPACT

Mr. Jason Stoltzfus is a national leader in disaster recovery and Federal Emergency Management (FEMA) Public Assistance (PA) Program with 16 years of experience in the federal, state, and local government sectors. Jason’s accomplishments recently resulted in a “Champion of Change” award received at the White House for his efforts in helping the Gulf Coast recovery from natural disasters. Highlights of his experience include working in various high-level positions within FEMA Public Assistance; leading closeout efforts for the State of Florida Department of Emergency Management; garnering an excess of $70M in funding for local governments through the FEMA Public Assistance Program; successfully addressing FEMA eligibility issues during congressional meetings in Washington D.C.; managing large-scale hurricane recovery projects in Florida and Texas; and being invited to serve as a featured speaker on disaster recovery at the White House. Jason also developed and administered FEMA Public Assistance Training for the Florida Department of Emergency Management.
Terry Ellis, FEMA Public Assistance Specialist, SynergyPACT

Mr. Terry Ellis has over 30 years of direct experience working in various federal, state, and local grant programs as well as high-ranking administrative positions in state government. He has worked directly within the Federal Emergency Management Agency (FEMA) Public Assistance (PA) Program and possesses extensive experience as a Disaster Response and Recovery Project Director and State of Florida Public Assistance Officer (PAO). Mr. Ellis has supported various county and city governments in obtaining eligibility grant funding following presidentially declared disasters as a direct contractor and as part of the FEMA PA Technical Assistance Contract (TAC) Program. In all, he has assisted municipal governments in obtaining in excess of $150M in grant funding associated with 13 different presidentially declared disasters.

Mike Matheny, Managing Director, SynergyPACT and SynergyNDS

Mr. Mike Matheny is Managing Director of SynergyNDS and provides crisis planning, response programs & specialty services to companies and public entities nationwide. Through lessons learned in the field of emergency response, Mr. Matheny is a recognized leader on how a loss can affect Public Entities specific to their various operational components.

Over the past 20-years in the disaster recovery industry, Mr. Matheny has gained a national reputation for his expertise in planning for and responding to disasters. In addition to his participation in the September 11, 2001 Pentagon Recovery Clean Up, the 2002 New Mexico Wild Fires, and assisting Christchurch New Zealand’s Ministry of Civil Defense in the 2011 Canterbury Earthquake Recovery Authority, Mr. Matheny has helped lead various recovery initiatives during past Hurricane & Flood Disasters along the Gulf Coast, Texas and New York. Currently, Mr. Matheny and SynergyNDS continue their role as Recovery Program Manager for the Florida League of Cities and the Texas Municipal League which is responsible to provide recovery services to over 2000+ Public Entities with over $30 billion dollar of insured assets.